

Interviews are your chance to show you're the solution to problems, but to stand out, you need to demonstrate industry knowledge, problem-solving skills, and the ability to seamlessly fit in.

A tight market means **TWO THINGS:**

① Builders may be tempted to rush decisions

You're going to need to prove your worth quickly ②

How to STAND OUT



Showcase how you've directly contributed to client satisfaction, on-time projects, or innovative solutions in your previous roles.



Highlight your knowledge of trends like sustainability or tech-savvy building practices, and focus on exceptional customer experiences.



Ensure you're prepared to articulate your value with real world examples and metrics from previous roles. The more detailed the better!

Practical tips for SUCCESS



Do your homework:

Deep-dive into the builder's website, social media, and recent news. This shows you're invested and lets you ask informed questions.



Tell success stories:

Have concise examples ready that showcase problem-solving, overcoming challenges, and achieving impressive results. Use the STAR method

(Situation, Task, Action, Result).



Turn the tables:

Prepare insightful questions that demonstrate your industry knowledge AND help you assess if the company aligns with your values and career goals.