

Transitioning from Production Estimator to *Senior Management*:

A Career Roadmap

According to recent data, the Australian construction industry is projected to grow at an average annual rate of **5% from 2024-2029**, with the market expected to reach **\$225 billion by 2029**.

This growth presents more opportunity for skilled professionals to advance their careers. Career progression for estimators can vary widely based on factors such as company size, individual performance, and market conditions.

The Estimator's *PATH TO LEADERSHIP*

✓ The Role

Production Estimators play a crucial role in construction projects. Aspiring to take on management roles brings far greater responsibility to go with the added remuneration!

✓ Career Path

Estimators have various paths for advancement, including moving into Senior Estimator roles, team management positions, or even transitioning to Project Management .

✓ Essential skills

Moving from Estimating into more senior roles requires developing new skills, including people management, strategic planning, and knowledge of business operations.

Strategies for *CAREER DEVELOPMENT*



Pursue relevant certifications and continued education in construction management



Seek mentorship from experienced leaders in or outside of your organisation



Volunteer for cross-functional projects to broaden your skillset



Develop/hone strong communication and negotiation skills



Stay informed on industry trends and emerging technologies



Build relationships across departments and with external stakeholders